NIMBUS ASSISTS IN DEVELOPMENT OF CLOUD-BASED PLATFORM FOR IMPORTERS, EXPORTERS, FREIGHT FORWARDING COMPANIES AND CUSTOMS AGENTS

Freight Station

BACKGROUND

Freight Station is a cloud-based platform designed for importers, exporters, freight forwarding companies, and customs agents. The aim of the business is to digitalise work processes while reducing costs and wasted time for participating companies.

Through extensive research, the company identified many shortcomings in the way the industry works, such as an overreliance on paper-based systems and a lack of real-time confirmation for deliveries.

CHALLENGES

Proof of delivery and tracking are two of the biggest challenges experienced by stakeholders. Operations around customs declarations are frequently inefficient and solely transaction-based.

Freight Station's innovation and unique selling point is that no other platform in the world offers a suite of customs solutions and a suite of transport solutions to stakeholders on the same cloud-based platform. They are the only company offering customers a SaaS (software as a service) based model that focuses on service as well as transaction functionality.

THE NEED

Freight Station approached the Nimbus Technology Gateway to implement a software platform to collect, store, and visualise data shared between stakeholders. The platform needed to be flexible to accommodate future enhancements, such as the impact of Brexit on import and export customs. Their system now facilitates the creation and sharing of documentation such as CMRs and import & export customs declaration which are cleared directly through Revenues Online System (ROS).

BENEFITS OF THE ENGAGEMENT

Development is currently underway with Nimbus to integrate this platform directly in the Irish Revenue ROS Platform, thereby allowing a seamless transition from a paper-based platform to a digital one.

"The work being delivered by the Nimbus Technology Gateway is crucial to the technical roadmap outlined for our commercial viability. It has allowed us to build a SaaS model around customs declarations procedures rather than the transaction-based models that competitors use. Nimbus have been instrumental in guiding this process and Freight Station is delighted to continue with this fruitful partnership."

- Kieran Gleeson, CEO, Freight Station.

Contact us to connect your Enterprise with MTU. Email us at extended.campusCork@mtu.ie to discuss a collaboration to suit your needs!